

SPORTS AUTHORITY OF INDIA (SAI)

2(9)/SAI/ES/S&CEqpt/2021-22/IFB-95

Dated: 14.07.2021

Subject: Procurement of Pneumatic Runner, Squat, and Triple Function trainer (Strength and Conditioning) for various NCOEs under Sports Authority of India on Proprietary basis- Inviting comments thereon.

Sports Authority of India had initiated Single tender Enquiry to purchase the following item(s) under the subject head above for various NCOEs under SAI on proprietary basis. The details of Single tender enquiry issued to the OEM(s) and the price received against the Single tender Enquiry is as detailed below:

a. **Procurement of Pneumatic Runner, Squat, and Triple Function trainer (Strength and Conditioning) for various NCOEs under Sports Authority of India on Proprietary basis.**

| Sl. No. | Description | Details | | |
|--|--|---|-----------------------------------|-------------|
| 1 | IFB Details | 2(9)/SAI/ES/S&CEqpt/2021-22/IFB-95 | | |
| 2 | Item Name & Qty | S. No. | Items | Qty. |
| | | 1 | Keiser- Air 300 runner | 2 |
| | | 2 | Keiser power squat- air 300 squat | 26 |
| | | 3 | Keiser Small Compressor | 11 |
| 4 | Keiser Triple Function Trainer with Large Compressor | 2 | | |
| 3 | Mode of Purchase | PAC | | |
| 4 | Original Equipment Manufacturer | M/s. Keiser Corporation 2470 S Cherry Ave, Fresno, CA 93706, USA | | |
| 5 | Authorised Agent | M/s. Synergy Wellness ventures, Bangalore | | |
| 6 | Specifications | Description of Article with Specification | | |
| | | 1. Specification for Keiser- Air 300 runner | | |
| | | Pneumatic Resistance technology - with air compressor compatibility | | |
| | | To train for acceleration, speed and power endurance simulating running action with body lean | | |
| | | Acceleration and speed training with variable resistance with hand controlled buttons even while exercising offering real running experience | | |
| | | Replicating Hip, knee and ankle joints (triple extension) without deceleration and offering adjustments and highest safety standards | | |
| | | Easy, on-handle controls that let you raise and lower resistance in 1-pound increments during your workout at the push of a button | | |
| | | Eccentric – Concentric – Power – Neuromuscular – SPEED training | | |
| | | Highest Safety standards with almost zero shock to muscles, connective tissues and joints which can be used high performance as well as for Rehab training as well | | |
| | | Unique axes of rotation that give you greater range of motion in natural planes of movement | | |
| | | Power displays with eChip System: and simple-to-use electronic data feed that recalls previous workouts and settings with options to downloads data to computer and chare and compare for progress tracking and feedback loop/system for better decision making | | |
| | | Bilateral movement for symmetrical training of lower extremities | | |
| | | Variable dynamic resistance increase during training with core stability | | |
| | | Adjustable/height- to accommodate various user types and fitness profiles | | |
| | | Display unit with resistance and repetition indications, with max power | | |
| | | Variable resistance options 6 kg to above 220 Kg or more | | |
| | | Dimension : Height 57", Width 31", Depth 90" or more | | |
| Weight of system : around 106 Kg with a profile to accommodate all users | | | | |
| A thick base for added stability, durable construction engineered longevity | | | | |
| The equipment should have a proven record for over 10 years used by elite athletes and sports federations, with research backed efficacy and emphasis on sports and athletic performance., and should be supported with international references and publications establishing and | | | | |
| proving the same with evidence. | | | | |
| 2. Specification for Keiser- Keiser power squat- air 300 squat | | | | |
| Pneumatic Resistance technology - with air compressor compatibility | | | | |

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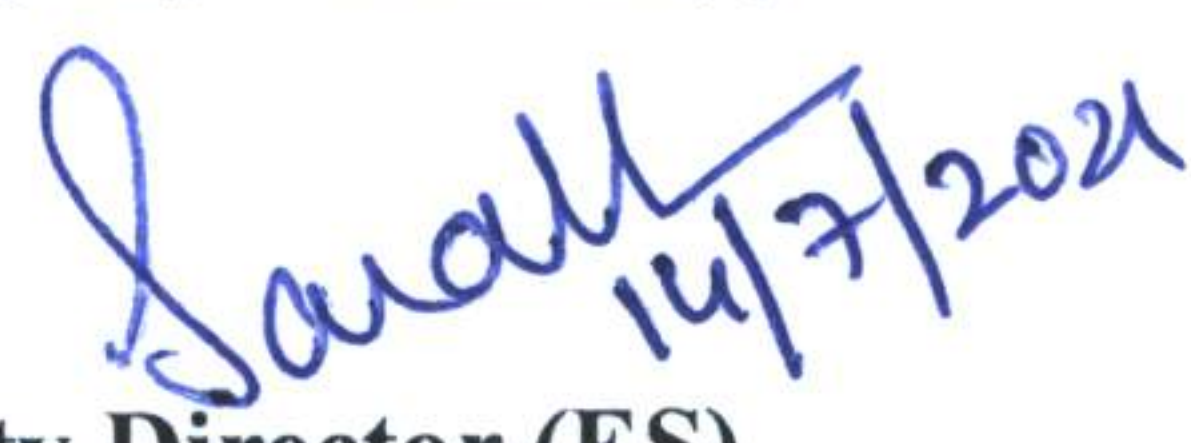
| Sl. No. | Description | Details |
|---------|-------------|--|
| | | To train for strength, speed and power endurance simulating hip, knee and ankle joint (triple extension) without deceleration |
| | | Replicating Hip, knee and ankle joints (triple extension) |
| | | Facilitating Unilateral movement - each limb to be trained specifically |
| | | Bilateral movement for symmetrical training of lower extremities |
| | | Variable dynamic resistance increase during training |
| | | Adjustable/height- to accommodate various users |
| | | Display unit with resistance and repetition indications, with max power |
| | | Variable resistance options 18 kg to above 315 Kg or more |
| | | Dimension : Height 68", Width 32", Depth 60" or more |
| | | Weight of system : 200 Kg with a profile to accommodate all users |
| | | Easy, on-handle controls that let you raise and lower resistance in 1-pound increments during your workout at the push of a button |
| | | Eccentric – Concentric – Power – Neuromuscular – SPEED training |
| | | Power displays with eChip System: and simple-to-use electronic data feed that recalls previous workouts and settings with options to downloads data to computer and chare and compare for progress tracking and feedback loop/system for better decision making |
| | | Highest Safety standards with almost zero shock to muscles, connective tissues and joints which can be used high performance as well as for Rehab training as well |
| | | Unique axes of rotation that give you greater range of motion in natural planes of movement |
| | | Focused biomechanically designed eccentric loading for maximum benefit |
| | | Increased Resistance Range For various intensity level Functional Workouts |
| | | The equipment should have a proven record for over 10 years used by elite athletes and sports federations, with research backed efficacy and emphasis on sports and athletic performance., and should be supported with international references and publications establishing and proving the same with evidence. |
| | | 3. Specification for Keiser Small Compressor |
| | | Support pneumatic range of air and strength equipment |
| | | Intelligent redundant system with 2 computer controlled motors/assuring clean dry air to support at least 4 machines |
| | | Dimension : Height 15.5", Width 14.5", Length 25.5" or more |
| | | Weight of system : 36 Kg or more |
| | | Voltage : 230 VAC at 50 Hz, 3/4 HP |
| | | Low noise high safety Air compressor with best performance |
| | | Can power up to 24 hours of equipment usage time saving energy with each charge |
| | | Must hides the air line in high quality aluminum trim and enable easy location of air outlets that's ideal for moving around |
| | | Must be anti corrosive and chemical-resistant, high quality pliable polyethylene tubing that can easily attach to air system outlets and the machines with options for 1/2" and 3/8" sizes |
| | | Wall mount and sub floor air outlet options for better fixing and usage |
| | | 4. Specification for Keiser Triple Function Trainer with Large Compressor |
| | | Pneumatic Resistance technology - with air compressor compatibility |
| | | To train for strength, speed and power endurance simulating various movements to a range of 180-360 degrees |
| | | Facilitating training for any load, any speed, any plane - for shoulder, core, Hip, knee and ankle joints |
| | | Facilitating Unilateral movement - each limb to be trained specifically |
| | | Bilateral movement for symmetrical training |
| | | System has 6 arms and can train 3 athletes simultaneously |
| | | Variable dynamic resistance with increase and decrease option even while during training, so the range of movement and the perfromance speed is not compromised |
| | | No momentum and shockload to muscles allowing for high speed and real speed training with a larger reach and movement function 6 to 12 feet range |
| | | Adjustable/height- to accommodate various users with free standing base |
| | | 3 Display units for each pair of exercising arm with resistance and repetition indications, with max power |
| | | Variable resistance options 18 kg to above 315 Kg or more |
| | | Power displays with eChip System: and simple-to-use electronic data feed that recalls previous workouts and settings with options to downloads data to computer and chare and compare for progress tracking and feedback loop/system for better decision making |
| | | Dimension : Height 92", Width 104", Depth 91" or more |
| | | Weight of system : 182 Kg or more |
| | | Cable length (both handles together) - 70" /six foot extension extension and freedom of movement at any speed allowing for realistic training |

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|---------|--|--|--|--|---|--|--|---|--|---|------------------------|---|----------------|---------------|----------------|----------------|---|-----------------------------------|----|----------------|---------------|----------------|------------------|---|-------------------------|----|---------------|---------------|---------------|----------------|---|--|---|----------------|---------------|----------------|----------------|-------|--|--|--|--|--|------------------|
| | | <p>Cable Length (single handle) - 140"/ 12 foot extension and freedom of movement at any speed allowing for realistic training</p> <p>Accessory Kit: Waist belt, 3 feet chop bar, back/lat strap, Thigh strap, ankle strap, cable handle, Triceps rope, Free standing mount</p> <p>Highest Safety standards with almost zero shock to muscles, connective tissues and joints which can be used high performance as well as for Rehab training as well</p> <p>Low weight machine with less than 100 KG kerb weight and smaller profile while offering wider and multiple functional training and resistance levels</p> <p>Combined and attachable frames with easy mount and safer base offering triple training options without clashing with each other</p> <p>Three machines that could be adjoined saving space and functioning independently yet with multiple users and with individual resistance options allowing for freedom of movement and 280* range of movement</p> <p>The equipment should have a proven record for over 10 years used by elite athletes and sports federations, with research backed efficacy and emphasis on sports and athletic performance., and should be supported with international references and publications establishing and proving the same with evidence.</p> <p><i>Specification for Large compressor</i></p> <p>Support pneumatic range of air and strength equipment</p> <p>Intelligent redundant system with 2 computer controlled motors/assuring clean dry air to support at least 15 to 18 machines</p> <p>Dimension : Height 28", Width 16", Length 49" or more</p> <p>Weight of system : 90 Kg or more</p> <p>Voltage : 230 VAC at 50 Hz, 3/4 HP</p> <p>Low noise high safety Air compressor with best performance</p> <p>Can power up to 24 hours of equipment usage time saving energy with each charge</p> <p>Must hides the air line in high quality aluminum trim and enable easy location of air outlets that's ideal for moving around</p> <p>Must be anti corrosive and chemical-resistant, high quality pliable polyethylene tubing that can easily attach to air system outlets and the machines with options for 1/2" and 3/8" sizes</p> <p>Wall mount and sub floor air outlet options for better fixing and usage</p> | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 7 | <p>Total Financial Implication inclusive of taxes and exclusive of Custom Duty (as per quoted Price)</p> <p>{inclusive of 2-year Warranty & 3-year CAMC as per Bid received}</p> | <table border="1"> <thead> <tr> <th>S. No.</th> <th>Items</th> <th>Qty.</th> <th>Unit Price on DDP/DAP at Consignee's site in INR</th> <th>Total per unit CAMC Charges for 03 years</th> <th>Unit Price with 2 yrs Warranty & 3 yrs CAMC</th> <th>Total DDP/DAP Price quoted with 2 year warranty and 03 year CAMC</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Keiser- Air 300 runner</td> <td>2</td> <td>₹ 10,87,256.14</td> <td>₹ 3,43,726.92</td> <td>₹ 14,30,983.06</td> <td>₹ 28,61,966.12</td> </tr> <tr> <td>2</td> <td>Keiser power squat- air 300 squat</td> <td>26</td> <td>₹ 11,65,294.09</td> <td>₹ 4,81,750.34</td> <td>₹ 16,47,044.43</td> <td>₹ 4,28,23,155.25</td> </tr> <tr> <td>3</td> <td>Keiser Small Compressor</td> <td>11</td> <td>₹ 2,85,007.93</td> <td>₹ 1,00,498.24</td> <td>₹ 3,85,506.17</td> <td>₹ 42,40,567.85</td> </tr> <tr> <td>4</td> <td>Keiser Triple Function Trainer with Large Compressor</td> <td>2</td> <td>₹ 27,40,256.84</td> <td>₹ 8,66,309.98</td> <td>₹ 36,06,566.82</td> <td>₹ 72,13,133.63</td> </tr> <tr> <td colspan="6">Total</td> <td>₹ 5,71,38,822.85</td> </tr> </tbody> </table> | S. No. | Items | Qty. | Unit Price on DDP/DAP at Consignee's site in INR | Total per unit CAMC Charges for 03 years | Unit Price with 2 yrs Warranty & 3 yrs CAMC | Total DDP/DAP Price quoted with 2 year warranty and 03 year CAMC | 1 | Keiser- Air 300 runner | 2 | ₹ 10,87,256.14 | ₹ 3,43,726.92 | ₹ 14,30,983.06 | ₹ 28,61,966.12 | 2 | Keiser power squat- air 300 squat | 26 | ₹ 11,65,294.09 | ₹ 4,81,750.34 | ₹ 16,47,044.43 | ₹ 4,28,23,155.25 | 3 | Keiser Small Compressor | 11 | ₹ 2,85,007.93 | ₹ 1,00,498.24 | ₹ 3,85,506.17 | ₹ 42,40,567.85 | 4 | Keiser Triple Function Trainer with Large Compressor | 2 | ₹ 27,40,256.84 | ₹ 8,66,309.98 | ₹ 36,06,566.82 | ₹ 72,13,133.63 | Total | | | | | | ₹ 5,71,38,822.85 |
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| 1 | Keiser- Air 300 runner | 2 | ₹ 10,87,256.14 | ₹ 3,43,726.92 | ₹ 14,30,983.06 | ₹ 28,61,966.12 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | Keiser power squat- air 300 squat | 26 | ₹ 11,65,294.09 | ₹ 4,81,750.34 | ₹ 16,47,044.43 | ₹ 4,28,23,155.25 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 3 | Keiser Small Compressor | 11 | ₹ 2,85,007.93 | ₹ 1,00,498.24 | ₹ 3,85,506.17 | ₹ 42,40,567.85 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 4 | Keiser Triple Function Trainer with Large Compressor | 2 | ₹ 27,40,256.84 | ₹ 8,66,309.98 | ₹ 36,06,566.82 | ₹ 72,13,133.63 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Total | | | | | | ₹ 5,71,38,822.85 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

The above details are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within 15 days issue of issue of this document giving the above reference.

The comments should be received at office of Director (ES), Sports Authority of India, Jawaharlal Nehru Stadium Complex, Gate No.-10, Lodhi Road, New Delhi – 110003 (India) or at es-sai@gov.in on or before 29/07/2021, 12:00 p.m., failing which it will be presumed that no vendor(s) is having any comment(s) to offer and the case will be decided on merits.


Deputy Director (ES)
For and on behalf of
Director General, SAI