SPORTS AUTHORITY OF INDIA

CORRIGENDUM-1

BID Ref No.: 3(1)/SAI/ES/MISC./2023 Date: 22.06.2023

Sub: Corrigendum No. 1 against RFP ref. no. 3(1)/SAI/ES/MISC./2023 for "Rate Contract for Medical Insurance & Personal Accidental Policy for National Campers, Khelo India Athletes, NCOE Athletes, STC Athletes and Support Staff

S.no	RFP Clause Reference	Existing Clause	READ AS
1	Clause 21, Section-II-A & Schedule of Bidding Process with Key Details And Sl. No. 1, Qualification Criteria, Section III (A)	Bid Security/EMD for an amount of Rs. 21,00,000/-	DELETED
2	New Para Added Section -VI, Scope of Work, Clause 3 Obligation of the Insurance Company, point 1)	-	l) In case any firm vitiate the tendering process, then IRDAI will be approached to deregister that firm.

All other contents of the Bid documents including terms and conditions remain unaltered.

The queries received from various prospective bidders and the reply to the same is attached below for reference:

S.no	RFP Clause Reference	Clause as per RFP	Clarification Sought/Query raised	SAI Reply
1	Clause 21, Section-II-A	Bid Security/EMD for an	EMD Deposit: Being a Public Sector	Clause Deleted
	& Schedule of Bidding Process	amount of Rs. 21,00,000/-	Undertaking General Insurance Company,	
	with Key Details		EMD Deposit cannot be made by us.	
	And			
	Sl. No. 1, Qualification Criteria,			
	Section III (A)			
2	Clause 14, Section VII, General	Performance Security	Security Deposit: Being a Public Sector	No Change, RFP condition shall Prevail
	Conditions of Contract		Undertaking General Insurance Company,	
			Security Deposit cannot be made by us.	

2	SI No. 10 Qualification Critoria	1	The net worth of the Bidder firm should not	DED as	uditions to muses	I Harrian if	amy ayah maliay ay	riata for DCI la t	han tha hiddan ahall
3	Sl. No. 10, Qualification Criteria, Section III (A)		be negative on March 2023 and should have						
	Section III (A)		not eroded by more than 30% (thirty percent)	Subilit	the supporting doc	uments for the	same along with the	ieir Technicai i	510
			in the last three years, ending on March						
			2023.: Being a Public Sector Undertaking						
			General Insurance Company, this condition is						
4	_	Coment.	not applicable to us.	M - C 1	D : 11 1 1 4	-1 1 CAI. II	CAL:	······································	11
4	-	General	Please confirm whether any life insurance		h Policy has been to vidual from their en		owever, SAI is ur	iaware ii any po	oncy was taken by
			coverage has been taken for the same group	me mar	viduai iroin meir ei	1 u .			
			of members. If yes, please confirm the sum insured for the members.						
5	_	General	Please provide last three years Mediclaim	1 1	n dump for the year	2022 4	2022 1		
3	-	General	Policy and the claims analysis/dump for the	ne ciam	i dump for the year	June 2022 to 1	nay 2023 may be	referred from u	ie website of SAI
			same.	https://g	portsauthorityofind	lia nia in/gai/lat	east information/#	tandara	
			Same.	<u>IIIIps.//8</u>	portsaumornyonne	<u>11a.111C.111/8a1/1a1</u>	est-iiiioiiiiatioii/#	tenders	
				For the	details of the policy	u the Scope of	Work Montioned	in the DFD max	, be referred
					im details for previ			in the Kiri may	be referred.
				The Cla	ini details for previ	ious years is as	ociow.		
				Year 2021-22					
				S No.		No. of	Total Amount	Number of	Total Amount
						Lives	Paid by SAI	Claims	Claimed (Rs.)
						insured	(Rs.)		
				1	Group Medi	12137	18,671,828	194	32,718,869
					Claim				
				2	Group Personal	12137	2,511,041	Nil	NIL
					Accident Policy		_,=,==,= :=		
				Year 2	2022-23				
				S No.	Description	No. of	Total Amount	Number of	Total Amount
					Description	Lives	Paid by SAI	Claims	Claimed (Rs.)
						insured	(Rs.)	Ciaiiiis	Ciamica (NS.)
				1	Group Medi	15770	27,891,081	309	48,945,842
					•	15//0	27,031,001	309	40,343,042
					Claim	45770	2.567.504	4	2 500 000
				2	•	15//0	3,567,581	1	2,500,000
				~ .	Accident Policy	1 2 1			
6	-	General	Please provide last three years Group	Section	V(B) of RFP may	be referred			
			Personal Accident policy and the claim						
	1		details for the same.	I					

7	-	General	Kindly share the below details/documents for both Group Medical and Group Personal		The Claim details for previous years are as below:					
		Accident Insurance :	Year 2021-22							
			-Previous Insurance Details	S		No. of Lives	Total Amount	Number of	Total Amount	
			-Terms of existing policies	No.	Description	insured	Paid by SAI (Rs.)	Claims	Claimed (Rs.)	
			-Claim dump, MIS for last 3yrs		Group Medi		, , ,		, ,	
			-Claim amount(in Rs.) for last 3yrs	1	Claim	12137	18,671,828	194	32,718,869	
					Group		20,0:2,020		0_10,000	
					Personal					
					Accident					
				2		12137	2,511,041	Nil	NIL	
					2022-23	12137	2,311,041	1411	IVIL	
				S	2022-23	No. of Lives	Total Amount	Number of	Total Amount	
				-	Docarintian	insured		Claims		
				No.	Description	insurea	Paid by SAI (Rs.)	Claims	Claimed (Rs.)	
					Group Medi	45770	27.004.004	200	40.047.040	
				1	Claim	15//0	27,891,081	309	48,945,842	
					Group					
					Personal					
					Accident					
				2	Policy	15770	3,567,581	1	2,500,000	
			- Employees/members details with age	https://s	sportsauthorityof For the details of	india.nic.in/sai/la	o may 2023 may be stest-information/#to Scope of Work Men tent may be referred	enders	RFP may be referred	
			 in Excel Whether Medical coverage for dependents of members/employees is also required? If yes, family composition is required. 	-	No medical cov	erage for depend	ents.			
			- Date of inception of the proposed policies	-	From the date o	f issuance of No.	A by SAI, tentativel	y from 01.08.	2023.	
8	-	General	Since, policy has seen upward claims and claim ratio is very high, what measures you plan to take to control the losses	The bid the bid.	ders are requeste	ed to consider the	information availa	ble in the RFP	while quoting for	
9	C1	Bid Security/EMD for an	Decrease was to recipie off the EMD amount	D 0 0						
	Clause 21, Section-II-A & Schedule of Bidding Process with Key Details And Sl. No. 1, Qualification Criteria, Section III (A)	amount of Rs. 21,00,000/-	Request you to waive off the EMD amount and performance fee amount as we have been servicing SAI's mediclaim policy for a long time without any escalations.	Refer S	5.No. 1 and 2 ab	ove.				
10	& Schedule of Bidding Process with Key Details And Sl. No. 1, Qualification Criteria, Section III (A)		and performance fee amount as we have been servicing SAI's mediclaim policy for a long		S.No. 1 and 2 ab					
10	& Schedule of Bidding Process with Key Details And Sl. No. 1, Qualification Criteria, Section III (A)	amount of Rs. 21,00,000/-	and performance fee amount as we have been servicing SAI's mediclaim policy for a long time without any escalations. Kindly provide clarity / details about Non-	These C	Centers are locate	ed across India.	e-employer relation thletes, STC Athle			
	& Schedule of Bidding Process with Key Details And Sl. No. 1, Qualification Criteria, Section III (A) -	amount of Rs. 21,00,000/- General	and performance fee amount as we have been servicing SAI's mediclaim policy for a long time without any escalations. Kindly provide clarity / details about Non-SAI training centers. Confirm whether employee-employer relationship exists between all proposed	These Control No, No. Camper	Centers are locate t all policy holders, Khelo India A	ed across India. ers have employed thletes, NCOE A		tes and Suppo	rt Staff	

13	-	General	Provide details of the Person/Organization who will be the primary policy holder.	staff ar	e working.				
14	-	General	Provide modalities and criteria for enrollment of the proposed members	As per	scope of work				
15	Section V(A)	Schedule Requirement	In Page no. 34 of the Tender Document, it has been mentioned that "Figure of 15,000 persons is tentative" and the no. of policies awarded will be on an actual basis. Kindly clarify as we understand that one master policy is to be issued in this case and not individual policies.	As per	scope of work.				
16	Clause 21, Section-II-A & Schedule of Bidding Process with Key Details And Sl. No. 1, Qualification Criteria, Section III (A)	Bid Security/EMD for an amount of Rs. 21,00,000/-	Waiver of EMD & Performance Bank Guarantee - Insurance companies in India are regulated by IRDA and GIC. As per circulars issued by these organizations, since insurance services are not commodity services, ICs have been advised not to submit any EMD or Performance Bank Guarantee in any bid. The necessary Circular regarding the same is enclosed for your reference. Considering the same we request your good self for waiver of all such requirements for submission of EMD or Performance Bank Guarantees as mentioned in the concerned Bid document.	Refer	S.No. 1 and 2 at	oove.			
17	-	General	Terms and Conditions of Expiring policy – Provide expiring policy copy with all terms and conditions mentioned on it		aim details for p	revious years are	e as below:		
18	-	General	Opening and closing number of members & lives for the expiring policy	S		No. of Lives	Total Amount Paid by SAI	Number of	Total Amount
19		General	Initial and Final Premium of expiring policy	No.	Description Group Medi	insured	(Rs.)	Claims	Claimed (Rs.)
20	-	General	Line-item wise detailed claim dump of previous policies	2 Year	Claim Group Personal Accident Policy 2022-23	12137	18,671,828 2,511,041	Nil	32,718,869 NIL
				S No.	Description	No. of Lives insured	Total Amount Paid by SAI (Rs.)	Number of Claims	Total Amount Claimed (Rs.)
				1	Group Medi Claim Group Personal Accident	15770	27,891,081	309	48,945,842
				2	Policy	15770	3,567,581	1	2,500,000
					sportsauthorityo	findia.nic.in/sai/	latest-information	/#tenders	m the website of SAI ne RFP may be referred.

21	-	General	Confirm whether there is any change in the	The policy shall be as per the RFP conditions
			terms and conditions of the proposed policy	
			in comparison to the expiring policy	