

SPORTS AUTHORITY OF INDIA

CORRIGENDUM-1

BID Ref No.: 3(1)/SAI/ES/MISC./2023

Date: 22.06.2023

Sub: Corrigendum No. 1 against RFP ref. no. 3(1)/SAI/ES/MISC./2023 for “Rate Contract for Medical Insurance & Personal Accidental Policy for National Campers, Khelo India Athletes, NCOE Athletes, STC Athletes and Support Staff

S.no	RFP Clause Reference	Existing Clause	READ AS
1	Clause 21, Section-II-A & Schedule of Bidding Process with Key Details And Sl. No. 1, Qualification Criteria, Section III (A)	Bid Security/EMD for an amount of Rs. 21,00,000/-	DELETED
2	New Para Added Section -VI, Scope of Work, Clause 3 Obligation of the Insurance Company, point l)	-	l) In case any firm vitiate the tendering process, then IRDAI will be approached to deregister that firm.

All other contents of the Bid documents including terms and conditions remain unaltered.

The queries received from various prospective bidders and the reply to the same is attached below for reference:

S.no	RFP Clause Reference	Clause as per RFP	Clarification Sought/Query raised	SAI Reply
1	Clause 21, Section-II-A & Schedule of Bidding Process with Key Details And Sl. No. 1, Qualification Criteria, Section III (A)	Bid Security/EMD for an amount of Rs. 21,00,000/-	EMD Deposit: Being a Public Sector Undertaking General Insurance Company, EMD Deposit cannot be made by us.	Clause Deleted
2	Clause 14, Section VII, General Conditions of Contract	Performance Security	Security Deposit: Being a Public Sector Undertaking General Insurance Company, Security Deposit cannot be made by us.	No Change, RFP condition shall Prevail

3	Sl. No. 10, Qualification Criteria, Section III (A)		The net worth of the Bidder firm should not be negative on March 2023 and should have not eroded by more than 30% (thirty percent) in the last three years, ending on March 2023.: Being a Public Sector Undertaking General Insurance Company, this condition is not applicable to us.	RFP conditions to prevail. However, if any such policy exists for PSUs then the bidder shall submit the supporting documents for the same along with their Technical Bid																																																
4	-	General	Please confirm whether any life insurance coverage has been taken for the same group of members. If yes, please confirm the sum insured for the members.	No Such Policy has been taken by SAI; However, SAI is unaware if any policy was taken by the individual from their end.																																																
5	-	General	Please provide last three years Mediciam Policy and the claims analysis/dump for the same.	<p>he claim dump for the year June 2022 to may 2023 may be referred from the website of SAI https://sportsauthorityofindia.nic.in/sai/latest-information/#tenders</p> <p>For the details of the policy, the Scope of Work Mentioned in the RFP may be referred. The Claim details for previous years is as below:</p> <table border="1"> <thead> <tr> <th colspan="6">Year 2021-22</th> </tr> <tr> <th>S No.</th> <th>Description</th> <th>No. of Lives insured</th> <th>Total Amount Paid by SAI (Rs.)</th> <th>Number of Claims</th> <th>Total Amount Claimed (Rs.)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Group Medi Claim</td> <td>12137</td> <td>18,671,828</td> <td>194</td> <td>32,718,869</td> </tr> <tr> <td>2</td> <td>Group Personal Accident Policy</td> <td>12137</td> <td>2,511,041</td> <td>Nil</td> <td>NIL</td> </tr> </tbody> </table> <table border="1"> <thead> <tr> <th colspan="6">Year 2022-23</th> </tr> <tr> <th>S No.</th> <th>Description</th> <th>No. of Lives insured</th> <th>Total Amount Paid by SAI (Rs.)</th> <th>Number of Claims</th> <th>Total Amount Claimed (Rs.)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Group Medi Claim</td> <td>15770</td> <td>27,891,081</td> <td>309</td> <td>48,945,842</td> </tr> <tr> <td>2</td> <td>Group Personal Accident Policy</td> <td>15770</td> <td>3,567,581</td> <td>1</td> <td>2,500,000</td> </tr> </tbody> </table>	Year 2021-22						S No.	Description	No. of Lives insured	Total Amount Paid by SAI (Rs.)	Number of Claims	Total Amount Claimed (Rs.)	1	Group Medi Claim	12137	18,671,828	194	32,718,869	2	Group Personal Accident Policy	12137	2,511,041	Nil	NIL	Year 2022-23						S No.	Description	No. of Lives insured	Total Amount Paid by SAI (Rs.)	Number of Claims	Total Amount Claimed (Rs.)	1	Group Medi Claim	15770	27,891,081	309	48,945,842	2	Group Personal Accident Policy	15770	3,567,581	1	2,500,000
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6	-	General	Please provide last three years Group Personal Accident policy and the claim details for the same.	Section V(B) of RFP may be referred																																																

7	-	General	<p>Kindly share the below details/documents for both Group Medical and Group Personal Accident Insurance :</p> <ul style="list-style-type: none"> -Previous Insurance Details -Terms of existing policies -Claim dump, MIS for last 3yrs -Claim amount(in Rs.) for last 3yrs 	<p>The Claim details for previous years are as below:</p> <table border="1"> <thead> <tr> <th colspan="6">Year 2021-22</th> </tr> <tr> <th>S No.</th> <th>Description</th> <th>No. of Lives insured</th> <th>Total Amount Paid by SAI (Rs.)</th> <th>Number of Claims</th> <th>Total Amount Claimed (Rs.)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Group Medi Claim</td> <td>12137</td> <td>18,671,828</td> <td>194</td> <td>32,718,869</td> </tr> <tr> <td>2</td> <td>Group Personal Accident Policy</td> <td>12137</td> <td>2,511,041</td> <td>Nil</td> <td>NIL</td> </tr> </tbody> </table> <table border="1"> <thead> <tr> <th colspan="6">Year 2022-23</th> </tr> <tr> <th>S No.</th> <th>Description</th> <th>No. of Lives insured</th> <th>Total Amount Paid by SAI (Rs.)</th> <th>Number of Claims</th> <th>Total Amount Claimed (Rs.)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Group Medi Claim</td> <td>15770</td> <td>27,891,081</td> <td>309</td> <td>48,945,842</td> </tr> <tr> <td>2</td> <td>Group Personal Accident Policy</td> <td>15770</td> <td>3,567,581</td> <td>1</td> <td>2,500,000</td> </tr> </tbody> </table> <p>The claim dump for the year June 2022 to may 2023 may be referred from the website of SAI https://sportsauthorityofindia.nic.in/sai/latest-information/#tenders</p> <ul style="list-style-type: none"> - For the details of the policy, the Scope of Work Mentioned in the RFP may be referred. - Section V(A)-Schedule requirement may be referred. - No medical coverage for dependents. - From the date of issuance of NoA by SAI, tentatively from 01.08.2023. 	Year 2021-22						S No.	Description	No. of Lives insured	Total Amount Paid by SAI (Rs.)	Number of Claims	Total Amount Claimed (Rs.)	1	Group Medi Claim	12137	18,671,828	194	32,718,869	2	Group Personal Accident Policy	12137	2,511,041	Nil	NIL	Year 2022-23						S No.	Description	No. of Lives insured	Total Amount Paid by SAI (Rs.)	Number of Claims	Total Amount Claimed (Rs.)	1	Group Medi Claim	15770	27,891,081	309	48,945,842	2	Group Personal Accident Policy	15770	3,567,581	1	2,500,000
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8	-	General	<ul style="list-style-type: none"> - Employees/members details with age in Excel - Whether Medical coverage for dependents of members/employees is also required? If yes, family composition is required. - Date of inception of the proposed policies 	<p>The bidders are requested to consider the information available in the RFP while quoting for the bid.</p>																																																
9	Clause 21, Section-II-A & Schedule of Bidding Process with Key Details And Sl. No. 1, Qualification Criteria, Section III (A)	Bid Security/EMD for an amount of Rs. 21,00,000/-	Request you to waive off the EMD amount and performance fee amount as we have been servicing SAI's mediclaim policy for a long time without any escalations.	Refer S.No. 1 and 2 above.																																																
10	-	General	Kindly provide clarity / details about Non-SAI training centers.	These Centers are located across India.																																																
11	-	General	Confirm whether employee-employer relationship exists between all proposed members for coverage or not.	No, Not all policy holders have employee-employer relationship. The policy is for National Campers, Khelo India Athletes, NCOE Athletes, STC Athletes and Support Staff																																																
12	-	General	Confirm whether premium for the proposed coverage will be borne by SAI.	The premium will be borne by SAI. However, The Contract is finalized by SAI HO and the Insurance requests would be sent by respective centers where the Athletes are training/support																																																

13	-	General	Provide details of the Person/Organization who will be the primary policy holder.	staff are working.																																																
14	-	General	Provide modalities and criteria for enrollment of the proposed members	As per scope of work																																																
15	Section V(A)	Schedule Requirement	In Page no. 34 of the Tender Document, it has been mentioned that "Figure of 15,000 persons is tentative" and the no. of policies awarded will be on an actual basis. Kindly clarify as we understand that one master policy is to be issued in this case and not individual policies.	As per scope of work.																																																
16	Clause 21, Section-II-A & Schedule of Bidding Process with Key Details And Sl. No. 1, Qualification Criteria, Section III (A)	Bid Security/EMD for an amount of Rs. 21,00,000/-	Waiver of EMD & Performance Bank Guarantee - Insurance companies in India are regulated by IRDA and GIC. As per circulars issued by these organizations, since insurance services are not commodity services, ICs have been advised not to submit any EMD or Performance Bank Guarantee in any bid. The necessary Circular regarding the same is enclosed for your reference. Considering the same we request your good self for waiver of all such requirements for submission of EMD or Performance Bank Guarantees as mentioned in the concerned Bid document.	Refer S.No. 1 and 2 above.																																																
17	-	General	Terms and Conditions of Expiring policy – Provide expiring policy copy with all terms and conditions mentioned on it	The Claim details for previous years are as below:																																																
18	-	General	Opening and closing number of members & lives for the expiring policy	<table border="1"> <thead> <tr> <th colspan="6">Year 2021-22</th> </tr> <tr> <th>S No.</th> <th>Description</th> <th>No. of Lives insured</th> <th>Total Amount Paid by SAI (Rs.)</th> <th>Number of Claims</th> <th>Total Amount Claimed (Rs.)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Group Medi Claim</td> <td>12137</td> <td>18,671,828</td> <td>194</td> <td>32,718,869</td> </tr> <tr> <td>2</td> <td>Group Personal Accident Policy</td> <td>12137</td> <td>2,511,041</td> <td>Nil</td> <td>NIL</td> </tr> <tr> <th colspan="6">Year 2022-23</th> </tr> <tr> <th>S No.</th> <th>Description</th> <th>No. of Lives insured</th> <th>Total Amount Paid by SAI (Rs.)</th> <th>Number of Claims</th> <th>Total Amount Claimed (Rs.)</th> </tr> <tr> <td>1</td> <td>Group Medi Claim</td> <td>15770</td> <td>27,891,081</td> <td>309</td> <td>48,945,842</td> </tr> <tr> <td>2</td> <td>Group Personal Accident Policy</td> <td>15770</td> <td>3,567,581</td> <td>1</td> <td>2,500,000</td> </tr> </tbody> </table>	Year 2021-22						S No.	Description	No. of Lives insured	Total Amount Paid by SAI (Rs.)	Number of Claims	Total Amount Claimed (Rs.)	1	Group Medi Claim	12137	18,671,828	194	32,718,869	2	Group Personal Accident Policy	12137	2,511,041	Nil	NIL	Year 2022-23						S No.	Description	No. of Lives insured	Total Amount Paid by SAI (Rs.)	Number of Claims	Total Amount Claimed (Rs.)	1	Group Medi Claim	15770	27,891,081	309	48,945,842	2	Group Personal Accident Policy	15770	3,567,581	1	2,500,000
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21	-	General	Confirm whether there is any change in the terms and conditions of the proposed policy in comparison to the expiring policy	The policy shall be as per the RFP conditions
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