

SPORTS AUTHORITY OF INDIA

Corrigendum-1

Bid Ref No.: IFB 01-36001(06)/2/2021-HO - SP Division

Dated 22.06.2022

Sub: Corrigendum No. 1 to the above referred tender document for Selection of a Service Provider Agency or Coaches for providing Squash Coaching/Training at Maj. Dhyan Chand National Stadium of Sports Authority of India

The following changes are incorporated to the bidding document:

S No	Clause No	Existing Clause	Read As
1	16.5	Upto 50% of the total trainees of squash shall be inducted under special category who will be charged a fixed fee of Rs. 5000 or less as decided by SAI.	Upto 50% of the total trainees of squash shall be inducted under special category who will be charged a fixed fee of Rs. 5000 or less as decided by SAI. However, in case the bidder quotes fixed fee more than Rs. 5000 for special category then their bids will be summarily rejected.
2	DISCLAIMER Para 1	The information contained in this Request for Proposal Document (hereinafter known as 'RFP Document') or subsequently provided to Applicants in documentary form by or on behalf of Sports Authority of India (SAI) or any of their representatives, employees or advisors (collectively referred to as 'Representative'), is provided to Applicant(s) on the terms and conditions set out in this RFP Document and any other terms and conditions subject to which such information is provided.	The information contained in this Request for Proposal Document (hereinafter known as 'RFP Document') or subsequently provided to Bidders in documentary form by or on behalf of Sports Authority of India (SAI) (hereinafter referred to as 'Authority') or any of their representatives, employees or advisors (collectively referred to as ' Representative(s) '), is provided to Bidder(s) on the terms and conditions set out in this RFP Document and any other terms and conditions subject to which such information is provided
3	DISCLAIMER Para 4	The Representatives may in their absolute discretion, but without being under any obligation to do so, update, amend or supplement the information in this RFP Document.	The Authority reserves the right to change any or all conditions/information set in this RFP Document by way of revision, deletion, update or supplement and annulment through issuance of appropriate addendum as the Authority may deem fit without assigning any reason thereof.

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4	BID Schedule & Data Sheet	Bid Submission end date: 03.07.2022 at 18:00 hrs.	Bid Submission end date: 04.07.2022 at 12:00 hrs.
5		Opening of Technical Bid date and time: 04.07.2022 at 12:00 hrs.	Opening of Technical Bid date and time: 05.07.2022 at 12:00 hrs.
6	Clause 8.Earnest Money Deposit	Newly Added	<p>In case of EMD being submitted in the form of the Demand Draft, Fixed Deposit Receipt, Banker's Cheque, Insurance Surety Bonds or Bank Guarantee. The Original of the same be submitted before the last date of submission of bid to following address:</p> <p>Dy. Director, Equipment Support Division Room No.115, Sports Authority of India (Head Office), Jawaharlal Nehru Stadium, Gate No. 10 Lodhi Road, Delhi, India, New Delhi-110003 Email: es-sai@gov.in</p>
7	Clause 10.14	Newly Added	Alternative Bids which do not meet the Bid specifications, will not be permitted and will be rejected.
8	Clause 11.5 vi	Arithmetic errors in proposals will be corrected as follows: In case of discrepancy between the amounts mentioned in figures and in words, the amount in words shall govern	Arithmetic errors in proposals will be corrected as follows: In case of discrepancy between the amounts mentioned in figures and in words, the amount in words shall govern. The amount stated in proposal form, adjusted in accordance with the above procedure, shall be considered as binding, unless it causes the overall proposal price to rise, in which case the proposal price shall govern.
9	Clause 11.6	Newly Added	<p>11.6 Confidentiality</p> <p>i. Information relating to examination, clarification, evaluation and recommendation for the short-listed Bidders shall not be disclosed to any person not officially concerned with the process.</p> <p>ii. After opening of the Proposals, no information</p>

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			relating to the examination, clarification, evaluation and comparison of the Proposals and recommendation concerning the award of contract shall be disclosed to Bidders or their authorised representatives, if any. Any effort by a Bidder to exert undue or unfair influence in the process of examination, clarification, evaluation and comparison of Proposal(s) shall result in outright rejection of the offer, made by the said Bidder.
10	15.6 i	The Service Provider Agency or Coaches shall be responsible for providing squash coaching only as per pre-decide coaching schedule mutually decided in consultation with SAI. In addition to the monthly coaching activity, Squash Courts for recreational practice of squash on daily membership (Pay-to-play model) or any other use apart from coaching may also be undertaken/managed directly by Service provide agency/coach and the revenue so generated will be shared by SAI as per revenue sharing model	The Service Provider Agency or Coaches shall be responsible for providing squash coaching only as per a mutually pre-decided coaching schedule in consultation with SAI . In addition to the monthly coaching activity, Squash Courts for recreational practice of squash on daily membership (Pay-to-play model) or any other use apart from coaching may also be undertaken/managed directly by Service provide agency/coach and the revenue so generated will be shared by SAI as per revenue sharing model.
11	15.6 vii)	Newly added	Identity cards will be issued by SAI bearing the signatures of the authorised officer from SAI. Only the personnel of the Service Provider holding the identity card will be allowed in the grounds/courts. In case any unauthorised person is found with an invalid identity card, against the Coach/Agency will be penalized with a fee of Rs. 2000 per person per day
12	15.9	The Head/Assigned Coach/Coach shall be responsible for imparting and supervising coaching of players/trainees on regular basis. The assigned coach cannot be changed without the approval of SAI.	The Head/Assigned Coach/Coach shall be responsible for imparting and supervising coaching of players/trainees on regular basis. The assigned coach cannot be changed without the approval of SAI. SAI must be given prior information about the substitution of the head coach by the Agency. The CV of the concerned person must be shared with SAI. He/She should have equivalent or higher

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					experience as specified for the Head/ Assigned Coach/Coach.		
13	24.1.1, S. No 2	<p>The Bidder/ Service Provider shall be a legal entity registered (i.e. proprietorship/private limited/LLP/partnership firm/NGOs etc.) in India under the relevant laws for at least 2 years as on proposal due date. <i>(Only applicable in case a Coaching Agency is applying and not applicable in the case of Individual coach)</i></p> <p>Documentary proof to be submitted A copy of registration certificate duly attested by authorized signatory. (Joint Ventures/ Partnership is allowed. However, Sub-contracting is not allowed)</p>			<p>The Bidder/ Service Provider shall be a legal entity registered (i.e. proprietorship/private limited/LLP/partnership firm/NGOs etc.) in India under the relevant laws for at least 2 years as on proposal due date. <i>(Only applicable in case a Coaching Agency is applying and not applicable in the case of Individual coach)</i></p> <p>Documentary proof to be submitted A copy of registration certificate duly attested by authorized signatory. (Joint Ventures/ consortium/partnership is not allowed. Sub-contracting is not allowed)</p>		
14	24.1.2.	Category	Qualification Criteria	Maximum Marks (100)	Category	Qualification Criteria	Maximum Marks (100)
		Technical Qualification (Coach/ Head Coach)	<p>International diploma certification in squash of head for providing coaching</p> <ul style="list-style-type: none"> • Level 2 (Marks: 8) • Level 3 (Marks: 10) <p><i>*The head or assigned coach shall be responsible for imparting and supervising coaching of players/trainees on a regular basis.</i></p> <p>Document to be submitted: Relevant</p>	10 Marks	Technical Qualification (Coach/ Head Coach)	<p>International diploma certification in squash of head for providing coaching</p> <ul style="list-style-type: none"> • Level 2 (Marks: 8) • Level 3 (Marks: 10) <p><i>*The head coach or coach shall be responsible for imparting and supervising coaching of players/trainees on a regular basis.</i></p> <p>Document to be submitted: Relevant Certificate of the</p>	10 Marks

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		Certificate of the proposed Coach/Head Coach/Assigned Coach			proposed Coach/Head Coach	
	Technical Certificate (Coach/ Head Coach)	Any facility where the head coach/assistant coach/coach of the coaching agency is providing squash coaching which is accredited under Khelo India/ Government Accredited/recognized by state association or National Sports Federation in Squash (Marks: 10) Document to be submitted: Proof of academy/facility satisfying above criteria, owned/operated by the coach.	10 Marks		Technical Certificate (Coach/ Head Coach) Any facility where the head coach/coach of the coaching agency is providing squash coaching which is accredited under Khelo India/ Government Accredited/recognized by state association or National Sports Federation in Squash (Marks: 10) Document to be submitted: Proof of academy/facility satisfying above criteria, owned/operated by the coach.	10 Marks
	Special fee/Concessional Fee (applicable on special category defined under clause 16.5 of RFP)	Special Coaching Charges/ Fee Per Player Per Month* <ul style="list-style-type: none"> • Less than or equal to Rs. 3,000 (10 Marks) • Rs. 3,001 - <= Rs. 4,000 (8 Marks) • Rs.4,001 - <= Rs. 5000 (5 Marks) *To be quoted in Bid Submission form	10 Marks		Special fee/Concessional Fee (applicable on special category defined under clause 16.5 of RFP) Special Coaching Charges/ Fee Per Player Per Month* <ul style="list-style-type: none"> • Less than or equal to Rs. 3,000 (10 Marks) • Rs. 3,001 - <= Rs. 4,000 (8 Marks) • Rs.4,001 - <= Rs. 5000 (5 Marks) • Above Rs. 5,000 = 0 Marks (Bids will summarily rejected) *To be quoted in Bid	10 Marks

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			Submission form
15	Clause 39.1	Newly added	<p>Rest all the Evaluation Criteria Shall remain unaltered</p> <p>i. For the purpose of this clause (i) the following terms shall have the meaning hereinafter respectively assigned to them:</p> <p>a) "corrupt practice" means (I)the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the actions of any person connected with the Selection Process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of SAI who is or has been associated in any manner, directly or indirectly, with the Selection Process or the LoA or arising there from, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of SAI, shall be deemed to constitute influencing the actions of a person connected with the Selection Process); or (II) engaging in any manner whatsoever, whether during the Selection Process or after the issue of the LOA or after the execution of the Contract, as the case may be, any person in respect of any matter relating to the Project or the LoA, who at any time has been or is a legal, financial or technical adviser of SAI in relation to any matter concerning the Project;</p> <p>b) "fraudulent practice" means a misrepresentation or omission of facts or suppression of facts or disclosure of incomplete facts, in order to influence the Selection Process;</p>

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			<p>c) “coercive practice” means impairing or harming, or threatening to impair or harm, directly or indirectly, any person or property to influence any person’s participation or action in the Selection Process;</p> <p>d) “undesirable practice” means (i) establishing contact with any person connected with or employed or engaged by SAI with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Selection Process; or (ii) having a Conflict of Interest; and</p> <p>e) “restrictive practice” means forming a cartel or arriving at any understanding or arrangement among Applicants with the objective of restricting or manipulating a full and fair competition in the Selection Process.</p>
16	General	-	The term Applicant Shall be read as Bidder
17	General	-	Joint Venture/Consortium Not allowed Sub-contracting is not allowed
18	Section I : 1. General Instructions	Newly Added	No Bidder shall be entitled to submit another application either individually or as a member of any Consortium/Joint Venture, as the case may be.
19	Clause 7.2	Upon the successful signing of the Service Agreement by the Applicant and SAI, and the Service Provider Agency or Coaches furnishing the Security Deposit, SAI will promptly notify the name of the winning Applicant(s) to each unsuccessful Applicant(s) and refund their respective Earnest Money Deposits.	Upon the successful signing of the Service Agreement by the Successful Bidder / Service Provider Agency or Coaches and SAI, and the furnishment of the Security Deposit , SAI will promptly notify the name of the winning Bidder(s) to each unsuccessful Bidder(s) and refund their respective Earnest Money Deposits.
20	17.4	Will Make sure that there is no obstacle or hazard at the assigned coaching area.	The Coaches/ Service Proving Agency Will Make sure that there is no obstacle or hazard at the assigned coaching area.

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21	17.5	Shall establish policies governing each action of users before, during and after each coaching session.	The Coaches/ Service Proving Agency shall establish policies governing each action of users before, during and after each coaching session.
22	17.6	Shall ensure that users understand the use of training equipment. Make them aware of the potential accidents that may occur from use of equipment.	The Coaches/ Service Proving Agency Shall ensure that users understand the use of training equipment and make them aware of the potential accidents that may occur from use of equipment.
23	17.7	Shall have basic safety and rescue trainings and assist in the event of any emergency/exigency.	The Coaches/ Service Proving Agency Shall have basic safety and rescue trainings and assist in the event of any emergency/exigency.
24	17.8	Shall advertise and make the designated playing area/field/court popular amongst residents of Delhi and NCR.	The Coaches/ Service Proving Agency Shall advertise and make the designated playing area/field/court popular amongst residents of Delhi and NCR.
25	36.1	All disputes or differences arising out of or in connection with the present contract including the one connected with the validity of the present contract or any part thereof should be settled by bilateral discussions. SAI and the Successful Applicant shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract.	Amicable Settlement: All disputes or differences arising out of or in connection with the present contract including the one connected with the validity of the present contract or any part thereof should be settled by bilateral discussions. SAI and the Successful Bidder shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract.
26	36.2	If the parties fail to resolve their dispute or difference by such mutual consultation within 30 (thirty) days of its occurrence, then, either SAI, NewDelhi or the Successful Applicant may give notice to the other party of its intention to commence arbitration, as per the Arbitration and Conciliation Act, 1996, as amended, the rules there under and any statutory modifications or re-enactments thereof and the award of such Arbitration Tribunal shall be enforceable before Indian courts only. The award of the Arbitrator will be final and binding on the parties to the Contract.	Arbitration:- If the parties fail to resolve their dispute or difference by such mutual consultation within 30 (thirty) days of its occurrence, then, either SAI, New Delhi or the Successful Bidder may give notice to the other party of its intention to commence arbitration, as per the Arbitration and Conciliation Act, 1996, as amended, the rules there under and any statutory modifications or re-enactments thereof and the award of such Arbitration Tribunal shall be enforceable before Indian courts only. The award of the Arbitrator will be final and binding on the parties to the Contract.
27	24.1.1 s.no. 4	The Bidder/ Service Provider should provide valid PAN & GSTIN	The Bidder should provide valid PAN & Declaration regarding obtaining GSTIN before the execution of contract agreement, in case of award of work to the bidder.

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			<p>(APPLICABLE ONLY IN CASE OF INDIVIDUAL COACH Not in case of Coaching Agency)</p> <p>The Bidder/ Service Provider should provide valid PAN & GSTIN (APPLICABLE ONLY IN CASE a coaching agency is applying and not in case of Individual coach)</p>
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All other Contents of the Bid Documents including terms and conditions remains unaltered.

The pre-bid queries received from various prospective bidders and the reply to the same is attached below for reference:

S No.	Clause No. of RFP	Clause as per RFP	Clarifications sought	SAI Reply
1	12.1	The Sports Authority of India, New Delhi has been entrusted by the Ministry of Youth Affairs & Sports, with the assignment for engaging a Service Provider)	Please clarify if the tender is for "operation of Squash courts" or for providing Specialized coaching from Squash Coaches	For providing coaching/training for Squash
2	12.3	In pursuance of the above, the SAI is inviting bids through online bidding process from Service Provider Agency or Coaches having sufficient experience and credentials to associate with SAI and to operate the Squash Coaches. Squash Courts at MDCNS. Through this RFP, SAI expects very high standards of output from the appointed Service Provider Agency or Coaches in terms of quality and adherence to the agreed time schedule	Please clarify if the tender is for "operation of Squash courts" or for providing Specialized coaching from	For providing coaching/training for Squash

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3	12.5	With the above background, the SAI intends to select a Service Provider Agency or Coaches to operate the Squash Courts Centre of MDCNS.	Please clarify if the tender is for "operation of Squash courts" or for providing Specialized coaching from	For providing coaching/training for Squash
4	15.1	The MDCNS has a world class facility for the development and growth of Squash as a discipline in Delhi. The sports facility has six (6) numbers of Single Squash Courts.	You have mentioned 6 courts but actually only 5 would be available as per clause 15.4. Please clarify	No Change. SAI shall also reserve one Squash Court during morning from 07:00 AM to 10:00 AM & evening time from 06:00 PM to 09:00 PM. For rest of the time it is available to the service provider/ Coaches for imparting training. This Stands clarified to the bidders.
5	15.1	Sharing of revenue will be in a ratio of 60:40 after tax deduction, i.e., 40% of the collection would be paid to the selected Service Provider Agency or Coache while 60% will be for the Authority after deduction of taxes.	This revenue sharing along with monthly fee would put undue pressure on coaches/coaching service provider. It is requested that either monthly fee be charges or revenue sharing from coaching activity only.	No change . Please refer Clause 16.3 of the RFP: Each month, the larger of the two amounts (Revenue Share or Monthly Fee), as provided in 16.1 & 16.2 above, will be retained by the Authority
6	15.3	The Squash Courts shall be made available to Service Provider Agency or Coaches from Tuesday to Sunday each week from 7:00 AM to 9:00 PM for coaching activities. The bidder is free to coach/provide training between these hours (7:00AM to 9:00AM) as per its coaching schedule at his/her own convenience. The facility will remain closed on Mondays. SAI shall also reserve one Squash Court during morning from 07:00 AM to 10:00 AM & evening time from 06:00 PM to 09:00 PM on each operating day for the duration of the Contract for its own purposes.	As per this clause, only 5 courts would be made available. Since one court would be with SAI during prime playing hours, it is requested that the RFP be amended to 5 Courts.	No Change.

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7	15.4	<p>The Service Provider Agency or Coaches shall be responsible for providing squash coaching only as per pre-decide coaching schedule mutually decided in consultation with SAI. In addition to the monthly All Pay to Pay model revenue coaching activity, Squash Courts for recreational practice of squash on daily membership (Pay-to-play model) or any other use apart from coaching may provider. also be undertaken/managed directly by Service provide agency/coach and the revenue so generated will be shared by SAI as per revenue sharing model</p>	<p>It is suggested that Coach/Service providers revenue be only from the coaching activities.</p> <p>All Pay to Pay model revenue generated can be entirely to SAI with no share to the coaching Service</p>	<p>No Change. RFP condition to prevail.</p>
8	15.6 iii	<p>The Applicant shall maintain an attendance log. The Applicant must follow the timetable approved by SAI at all times</p>		<p>No Change</p>
9	15.6 iii	<p>The Applicant shall compensate SAI for any damage or loss (during the allotted time of coaching) if found in such properties. The compensation will be according to the replacement value as decided by SAI, In any case if he fails to pay the amount, the same will be recovered from his Security Deposit/Bank Guarantee</p>	<p>As the courts will also be under Pay to Play Scheme, it is possible that the courts could be damaged and it would be noticed only later after the person has left. As the service provider is not present at all times during the operation of the courts, who will be monitoring for damages to the courts in the absence of the service provider</p>	<p>No Change.</p> <p>As per Clause 15.6 vi "Responsibilities of the Service Provider Agency/Coaches or its employees or Coaches" sub clause a) a)To be present at the assigned FOP as per pre-decided coaching schedule.</p> <p>Thus it is the responsibility of the Service Provider Agency/Coaches or its employees or Coaches to monitor during the allotted time of coaching.</p>

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10	15.6 iii	To have basic safety and rescue trainings and assist in an event of any emergency and a first aid box should be located at close proximity of the activity area where it is accessible to all	As the coach/ service provider is present only during the coaching hours, it would not be possible to comply with this clause and first aid box could be prone to misuse/theft	No change. This is kept in order to ensure basic safety of all the personnel during the allotted time for coaching.
11	15.7	It is to be noted that SAI shall be responsible for basic cleaning and maintaining of the assigned facility. SAI shall clean the assigned premises regularly/all time in etc. order to impart coaching in perfect hygienic condition	it is not clarified who will pay for electricity/water/AC maintenance	No change. SAI shall be responsible for payment of electricity/water/AC maintenance.
12	16	Sharing of revenue will be in a ratio of 60:40 after tax deduction, i.e. 40% for the selected Service provider agency or Coaches while 60% for the Authority after deduction of the taxes	The revenue sharing model for Squash Coaching Academy in most of the DDA Sports Complexes in Delhi follow a revenue sharing model of 50:50 (including taxes) with no monthly fee commitment from the Squash Coaching Academy. In your RFP, request for quotation for monthly fee commitment and revenue sharing ratio of 60:40 would be detrimental to the development of this sport in India. I would also like to state here that due to Covid-19 since 2019, the Sport of Squash has had a major setback due to its nature of being an indoor close contact sport. This has eventually affected the footfall and a monthly commitment fee for this tender would adversely affect the service provider	No Change. Please refer Clause 16.3 of the RFP: Each month, the larger of the two amounts (Revenue Share or Monthly Fee), as provided in 16.1 & 16.2 above, will be retained by the Authority
13	16.2	The Applicant shall mention a Monthly Fixed Fee (Bid Variable) in the form (uploaded on CPP portal)	The revenue sharing model for Squash Coaching Academy in most of the DDA Sports Complexes in Delhi follow a revenue sharing model of 50:50 (including taxes) with no monthly fee	No Change. Please refer Clause 16.3 of the RFP: Each month, the larger of the two amounts (Revenue Share or Monthly Fee), as provided in 16.1 & 16.2 above,

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			commitment from the Squash Coaching Academy. In your RFP, request for quotation for monthly fee commitment and revenue sharing ratio of 60:40 would be detrimental to the development of this sport in India. I would also like to state here that due to Covid-19 since 2019, the Sport of Squash has had a major setback due to its nature of being an indoor close contact sport. This has eventually affected the footfall and a monthly commitment fee for this tender would adversely affect the service provider	will be retained by the Authority
14	16.4	The Monthly fixed fee will be increased annually by 5% during the total contract/ agreement period	Coaching also follows a cycle and during lean periods when children have exams, there is a drastic drop in the footfall of students availing coaching. This would lead to a drain in terms of monthly commitment and if the monthly fixed fee be revised annually by 5%, the entire project would no longer be viable or profitable to continue.	No Change
15	17.8	Shall advertise and make the designated playing area/field/court popular amongst residents of Delhi and NCR	Advertisement has a cost associated with it and this activity cannot be undertaken by the service provider under the monthly fixed fee and revenue sharing model	No Change. It is suggestive in nature. It has been given as an option to the service provider to make an effort to increase the footfall of trainers to the academy.
16	17.11	The service provider agency or coaches shall be allowed to do marketing and branding the form of temporary promotional banners/flex/standees in and around the Squash Court Complex. However, the branding/marketing activities should not reflect/portray the service	This is in contradiction of clause 17.8 as only the coaching academy can be promoted and not the venue as it would mean advertising for SAI which would be a breach of contract.	No Change. It is suggestive in nature. It has been given as an option to the service provider to make an effort to increase the footfall of trainers to the academy.

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		provider as having joint venture or partnership of any sort with SAI		
17	17.14	The responsibilities of watch and ward shall rest with the Successful Applicant for the pre-decided coaching schedule	Watch and ward should be limited to only coaching timings. Responsibility of watch and ward for pay to play should rest with SAI	No Change.
18	17.16	Conducting sporting events in the playing area/field/court in addition to regular coaching and special coaching camps, especially during summer vacations for students can also be organized.	It is not clear that if any state level tournaments from SAI are to be held, how would the revenue be shared. Does the service provider have permission to hold private tournaments with SAI permission or otherwise. Please clarify.	No Change. Please refer clause 15.5 of the RFP: <i>SAI may require the Squash Courts, during the tenure of the agreement, for organizing any event or for any other purposes and selected Service Provider Agency or Coaches shall provide the same upon request of SAI. SAI will make all possible efforts to provide a prior notice for the same, however the Selected Service provider Agency or Coaches shall provide the same even on a notice of few days. Based on SAI's usage period during that Month, SAI shall not charge any Monthly Fee / Revenue Share from the Service Provider for that particular period.</i> Please refer Clause 15.6 i) of the RFP 15.6. The broad scope of tasks shall include but not limited to: i. The Service Provider Agency or Coaches shall be responsible for

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				<p>providing squash coaching only as per pre-decide coaching schedule mutually decided in consultation with SAI. In addition to the monthly coaching activity, Squash Courts for recreational practice of squash on daily membership (Pay-to-play model) or any other use apart from coaching may also be undertaken/managed directly by Service provideagency/coach and the revenue so generated will be shared by SAI as per revenue sharing model</p>
19	18.1	SAI will provide squash courts as per defined time slots under clause 15.4 and shall be responsible for overall maintenance of the assigned squash facility.	Please clarify all maintenance and if SAI will undertake maintenance of AC/Lights/Water and other charges	SAI will undertake maintenance of AC/Lights/water.
20	18.2	SAI shall clean the assigned premises regularly facilitate imparting of coaching in perfect hygienic condition and ensure availability of all Squash Courts as per RFP.	Squash courts require regular cleaning after 30 mins of play. Please clarify if dedicated cleaning staff would be available for cleaning with proper equipment during hours of operation.	Special requirement if any shall be managed by Service Provider/ Coaches. SAI will only be responsible for regular maintenance activities.
21	18.3	In case of recreational practice of squash (Pay to Play model) or any other use case apart for squash coaching, the operating mechanism shall be finalized by Service Provider in consultation with SAI and the revenue so generated will be shared between SAI and the Service provider as per the revenue sharing model.	All Pay to Play fees may be to the favour of SAI as it does not come under Coaching activity and service provider has no role in it.	<p>No Change.</p> <p>Please refer Clause 15.6 i) of the RFP i. The Service Provider Agency or Coaches shall be responsible for providing squash coaching only as per pre-decide coaching schedule mutually decided in consultation with SAI. In addition to the monthly coaching activity, Squash Courts for recreational practice of squash on daily membership (Pay-to-play model) or</p>

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				any other use apart from coaching may also be undertaken/managed directly by Service provide agency/coach and the revenue so generated will be shared by SAI as per revenue sharing model
22	19.1.1	The responsibilities of watch and ward shall rest with agency	This is only during the coaching hours as specified. All watch and ward activity for Pay to Play to be the responsibility of SAI	No Change.
23	22.5	The Applicant shall be responsible for ensuring timely payment to the resources deployed in the project and complying with all laws of land including statutory liabilities while doing the same.	Please clarify "Resources" deployed in the project.	Resources is the number of people deployed by the partner organization/ individual.
24	24.1.1 s.no. 4	The Bidder/ Service Provider should provide valid PAN & GSTIN	I would like to state here that I am currently not assessed for GST and do not have a GSTIN Number. In the event that if this tender is awarded to me, I will comply with the tender requirement and obtain a GSTIN Number	The Bidder should provide valid PAN & Declaration regarding obtaining GSTIN before the execution of contract agreement, in case of award of work to the bidder. (APPLICABLE ONLY IN CASE OF INDIVIDUAL COACH Notin case of Coaching Agency) The Bidder/ Service Provider should provide valid PAN & GSTIN (APPLICABLE ONLY IN CASE a coaching agency is applying and not in case of Individual coach)
25	24.1.1		As was discussed in prebid meeting, EMD and Eligibility Criteria (24.1.1) are exempted for MSME registered	As per policy for relaxation for MSME's, MSME's are given exemption for EMD, Work experience and Annual turnover

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			applicants.	Criteria. Rest all criteria needs to be fulfilled by Bidder. However, no exemption will be given for Marking schemes
26	24.1.2		The operation of such a facility requires multiple senior coaches. We will be appointing a head coach and a deputy head coach with multiple assistant coaches. From Tender Technical Evaluation Criteria, it is clear that both head coach and his deputy will be considered for marking of "Coach/Head Coach" qualification criteria.	The bidder is free to engage multiple coaches as per their own assessment of the work. However, for evaluation purpose only two CVs i.e. For Head Coach and One Assistant Coach will be evaluated.
27	24.1.2		The following qualification criteria have only 1 or 2 eligible coaches in India and hence do not provide a level playing field. It is requested that they may be removed: a. Achievement as a player (Coach/ Head Coach) - Medalist in international meet recognized by official federation in the sport b. Arjun/ Rajiv Khel Ratna award or similar National sports award in the sport	The marking is given for not only awards & international medalist. National representation has also been considered and hence no change is proposed in the marking scheme.
28	24.1.3		It is requested to include an additional qualification: Accreditation by any recognized International body / sports federation or equivalent honor by government body for coaching (Coach/ Head Coach) should include "WSF Certified Tutors" along with Dronacharya Awardees for 10 points or more.	Addition of clause may restrict the competition. Hence No Change.

V. Sharma
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29	16.3		Conventionally, revenue share of squash court providers in such partnerships is 20-40% of fee collected. In this case it is proposed at 60%. As a large share of participants fee should go towards making available best coaches, nutritionists, physiotherapists and other experts with best in global tools, we suggest that revenue share be revised suitably.	Please refer Clause 16.3 of the RFP: Each month, the larger of the two amounts (Revenue Share or Monthly Fee), as provided in 16.1 & 16.2 above, will be retained by the Authority
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V. Sharma
22/6

Vishnubhatla Sharma
AD (ES)